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What impactful ROI  
insights are there?

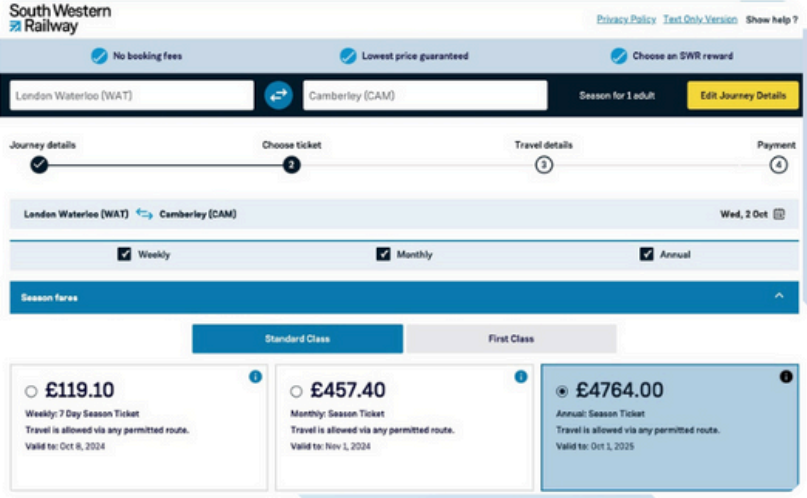


# Meta Quest and Microsoft Mesh Return On Investment

**1 x £4K  
Meta Quest &  
Microsoft Mesh  
Bundle**

=

**1** Season Ticket  
rail pass



- Here we look at a commuting season pass cost versus the cost of an entry immersive meetings bundle
- The Season Ticket costs £4764 per annum
- The Meta Quest headsets x 3 plus, Meta for Business device management and a Bespoke Meta Quest Auditorium Room is £4,000 + Vat
- The Ticket is one person, you'd get three people using the Immersive Microsoft Mesh room
- Extra headsets are £379 with 3 years warranty
- So a second season ticket would pay for another 12 headsets!

## Meta Quest and Microsoft Mesh ROI

1 x 10 people  
Meeting room closed

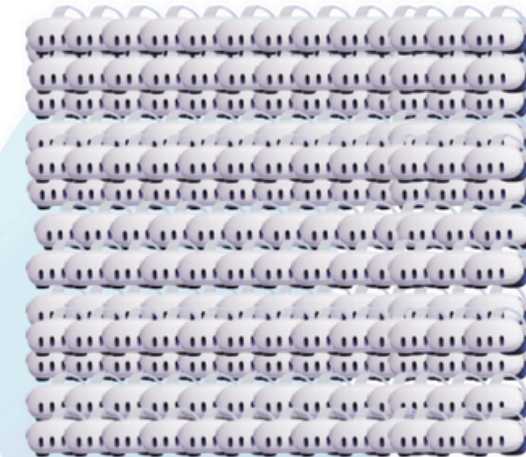
£100sq.ft cost x 64 sqft per seat x 10 seats  
Rent / Rates / Fit out

= £64,000 p.a



=

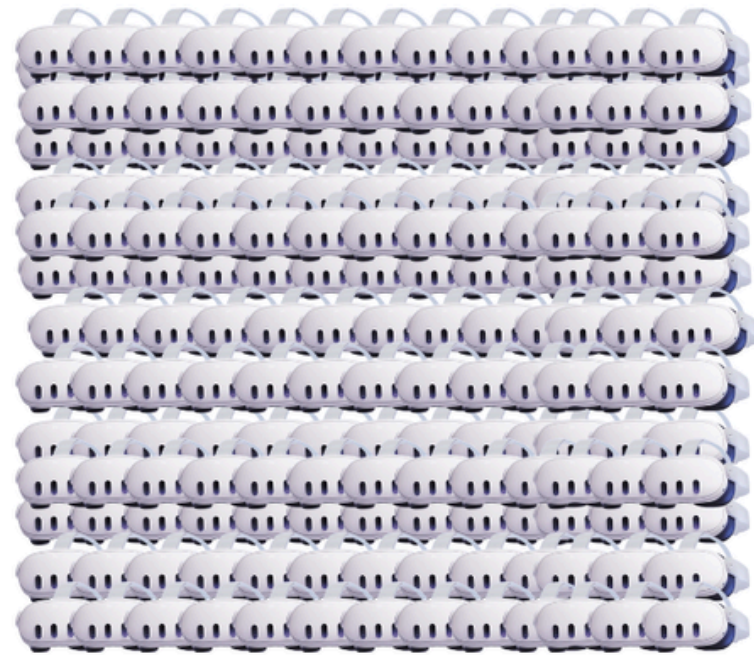
200  
Meta Quest 3S  
Headsets



- The Contrast in costs between a 10 person meeting room in London that costs £64,000 a year
- And
- 200 Meta Quest headsets where you can Teleport into the meeting.
- 600 Meta Quest headsets if you ammortise them over three years

200 Employee impact on company market value  
(Microsoft Research on the S & P 500)

200  
Headsets



Impact of a 1% lift in  
Employee engagement  
across **200 people**

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Increase in Company market value  
= 200 headsets x (1% employee engagement increase) X \$46,511  
= **\$9.3 Million**



- Microsoft research into highly companies relative performance
- Those with highly engaged employees out performed those with less engaged employees
- The difference in Market Value of those companies with highly engaged employees was \$46,511 per employee



## Meta Quest and Microsoft Mesh Return on Investment



**£64,000**  
**Question**  
**What is the ROI?**



And invest in a  
£10,000  
Microsoft Mesh  
&  
Meta Quest 3 bundle



If we close  
1 x 10 person meeting  
room in London



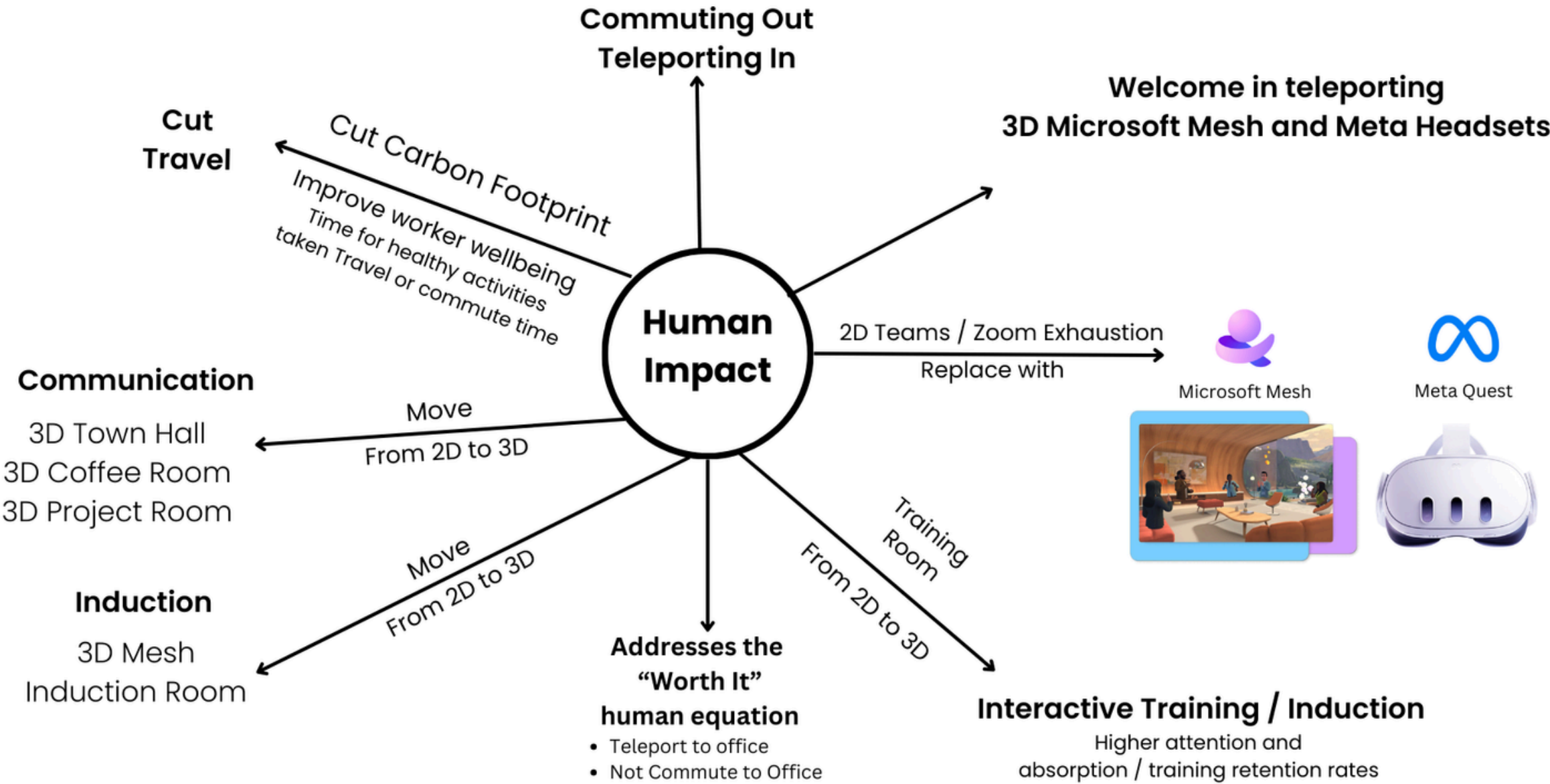
Meta for Business

**Answer: Payback = 57 days**



- If you remove 1 London meeting room
- And buy one £10,000 bundle of
  - 5 meta Quest 3 devices
  - 1 Auditorium room
  - 5 Addition training, sales, meeting rooms
- You cover the cost of the microsoft Mesh rooms and Meta Quest devices in less than 2 months
- And each additional month, the meeting room stays sold/sublet, you can buy 14 Meta Quest headsets

# Human Outcomes/Impact with Technology



- How long do you want to continuing commuting?
- When would you like your Microsoft Mesh and Meta Quest headset demo?